

## Financial Tear Sheet

### Corporate Profile

Thirty years ago, Sleep Number transformed the mattress industry with the idea that 'one size does not fit all' when it comes to sleep. As the pioneer in biometric sleep tracking and adjustability, Sleep Number is proving the connection between quality sleep and health and wellbeing. Dedicated to individualizing sleep experiences, the company's 4,000 team members are improving lives with innovative sleep solutions. To find better quality sleep visit one of the 550 Sleep Number® stores located in 50 states  
SleepNumber.com

### Primary IR Contact

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### Stock Performance

## SNBR (Common Stock)

**Exchange** NASDAQ (US Dollar)

**Price** **\$36.10**

**Change** **▲ 0.73 (2.06%)**  
**(%)**

**Volume** 1,164,924

**52 Week Low** \$21.52

**Market Cap** \$1,372,815,810

**Rolling EPS** 1.48

**PE Ratio** 23.914

**Shares Outstanding** 38,813,000

Data as of 02/21/18 4:00 p.m. ET



## Recent Headlines & Events

02/15/18 - 4:05 p.m.

Sleep Number Announces Record Fourth-Quarter and Full-Year 2017 Results

There are currently no events scheduled.

01/31/18 - 3:00 p.m.

Sleep Number and NFL Announce Groundbreaking Partnership to Emphasize the Importance of Sleep on Player Performance

01/25/18 - 4:01 p.m.

Sleep Number Corporation to Announce Fourth Quarter and Full Year 2017 Results

### Analyst Estimates / Ratings

Mean Recommendation: **2.8**



*Sell*

*Strong Buy*

Unable to fulfill request.

## SEC Filings

### Year Filter

All Years

### Filing Date

### Form

02/15/18

8-K



02/12/18

SC 13G/A



02/12/18

SC 13G/A



02/12/18

SC 13G/A



## Corporate Governance

Shelly R. Ibach *President and Chief Executive Officer*

Melissa Barra *Senior Vice President, Chief Strategy and Customer Relationship Officer*

Annie L. Bloomquist *Senior Vice President and Chief Product Officer*

Kevin K. Brown *Senior Vice President and Chief Marketing Officer*

David R. Callen *Senior Vice President and Chief Financial Officer*

Andy P. Carlin *Executive Vice President, Chief Sales and Service Officer*

Patricia A. Dirks *Senior Vice President and Chief Human Capital Officer*

Mark A. Kimball *Senior Vice President and Chief Legal and Risk Officer and Secretary*

Suresh Krishna *Senior Vice President and  
Chief Operations, Supply  
Chain and Lean Officer*

J. Hunter Saklad *Senior Vice President,  
Chief Information Officer*

## Top Holders

	Shares Held	% O/S	Share Change	Filing Date
BlackRock Institutional Trust Company, N.A.	4,706,284	11.8	51,725	12/31/17
The Vanguard Group, Inc.	3,937,354	9.9	-111,488	12/31/17
Disciplined Growth Investors, Inc.	3,674,807	9.2	-132	12/31/17
Vulcan Value Partners, LLC	3,100,206	7.8	-1,068,412	01/31/18
Dimensional Fund Advisors, L.P.	1,787,582	4.5	-287	12/31/17
AllianceBernstein L.P.	1,594,252	4.0	412,255	12/31/17
State Street Global Advisors (US)	1,042,753	2.6	51,412	12/31/17
Rothschild Asset Management, Inc.	935,401	2.4	935,401	12/31/17
Nuveen LLC	925,385	2.3	23,147	12/31/17
Blue Clay Capital Management, LLC	813,517	2.0	-9,780	09/30/16

*Data provided by Nasdaq. Minimum 15 minutes delayed.*