

## Financial Tear Sheet

### Corporate Profile

Thirty years ago, Sleep Number transformed the mattress industry with the idea that 'one size does not fit all' when it comes to sleep. As the pioneer in biometric sleep tracking and adjustability, Sleep Number is proving the connection between quality sleep and health and wellbeing. Dedicated to individualizing sleep experiences, the company's 4,000 team members are improving lives with innovative sleep solutions. To find better quality sleep visit one of the 550 Sleep Number® stores located in 50 states  
[SleepNumber.com](http://SleepNumber.com)

### Primary IR Contact

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### Stock Performance

## SNBR (Common Stock)

**Exchange** NASDAQ (US Dollar)

**Price** **\$34.81**

**Change** **▲ 0.88 (2.59%)**  
**(%)**

**Volume** 276,208

**52 Week Low** \$26.22

**Market Cap** \$1,127,018,880

**Rolling EPS** 1.49

**PE Ratio** 22.75

**Shares Outstanding** 33,216,000

Data as of 01/16/19 4:00 p.m. ET



## Recent Headlines & Events

01/10/19 - 11:01 a.m.

Sleep Number Advances Conversation About Sleep at CES 2019

There are currently no events scheduled.

01/08/19 - 7:00 a.m.

Sleep Number Advances Sleep Tech at CES, Announces Exclusive Partnership with Arianna Huffington's Thrive Global

11/30/18 - 12:00 p.m.

More than 1,600 NFL players using sleep data and the Sleep Number 360 smart bed to enhance on and off field performance

### Analyst Estimates / Ratings

Mean Recommendation: **3.0**



*Sell*

*Strong Buy*

Unable to fulfill request.

## SEC Filings

### Year Filter

All Years

### Filing Date

### Form

12/20/18

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12/10/18

4



12/10/18

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12/10/18

4



## Corporate Governance

Shelly R. Ibach

*President and Chief  
Executive Officer*

Melissa Barra

*Senior Vice President,  
Chief Strategy and  
Customer Relationship  
Officer*

Annie  
L. Bloomquist

*Senior Vice President  
and Chief Product Officer*

Kevin K. Brown

*Senior Vice President  
and Chief Marketing  
Officer*

David R. Callen

*Senior Vice President  
and Chief Financial  
Officer*

Andy P. Carlin

*Executive Vice President,  
Chief Sales and Service  
Officer*

Patricia A. Dirks

*Senior Vice President  
and Chief Human  
Resources Officer*

Samuel R. Hellfeld

*Senior Vice President  
and Chief Legal and Risk  
Officer and Secretary*

Suresh Krishna  
*Senior Vice President  
and Chief Operations,  
Supply Chain and Lean  
Officer*

J. Hunter Saklad  
*Senior Vice President,  
Chief Information Officer*

### Top Holders

	Shares Held	% O/S	Share Change	Filing Date
BlackRock Institutional Trust Company, N.A.	4,667,923	14.1	-131,597	09/30/18
Vulcan Value Partners, LLC	4,253,237	12.8	-721,227	09/30/18
The Vanguard Group, Inc.	3,831,597	11.5	-159,707	09/30/18
Disciplined Growth Investors, Inc.	3,651,363	11.0	68,752	09/30/18
Dimensional Fund Advisors, L.P.	1,749,680	5.3	-5,724	09/30/18
AllianceBernstein L.P.	1,209,488	3.6	-211,972	09/30/18
Merian Global Investors (UK) Limited	1,042,250	3.1	-22,879	09/30/18
State Street Global Advisors (US)	999,387	3.0	-8,616	09/30/18
Rothschild Asset Management, Inc.	909,582	2.7	-20,094	09/30/18
Wellington Management Company, LLP	908,229	2.7	873,844	09/30/18

*Data provided by Nasdaq. Minimum 15 minutes delayed.*