

Financial Tear Sheet

Corporate Profile

Thirty years ago, Sleep Number transformed the mattress industry with the idea that ‘one size does not fit all’ when it comes to sleep. Today, we are the leader in sleep innovation and were ranked “Highest in Customer Satisfaction with Mattresses” by J.D. Power in 2015 and 2016. Our investments over the past five years have further differentiated our brand and strengthened our three competitive advantages: proprietary innovations that provide meaningful sleep benefits for our customers; ongoing customer relationships that are enabled by our direct-to-consumer business model; and exclusive distribution that is highly productive and fueled by our mission-driven sales teams. Sleep Number’s business model enables us to stay focused on what is relevant to our customer while building life-long relationships with our brand. Our team of 3,800 brand ambassadors is dedicated to our mission of improving lives by individualizing sleep experiences. We are driven to improve well-being through better quality sleep.

Stock Performance

Primary IR Contact

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SCSS (Common Stock)

Exchange NASDAQ (US Dollar)

Price **\$32.30**

Change **▲ 0.63 (1.99%)**
(%)

Volume 313,286

52 Week Low \$17.95

Market Cap \$1,319,878,920

Rolling EPS 1.39

PE Ratio 22.7201

Shares Outstanding 41,676,000

Data as of 06/26/17 1:57 p.m. ET



Recent Headlines & Events

04/19/17 - 4:05 p.m.
 Select Comfort Announces First Quarter 2017
 Results

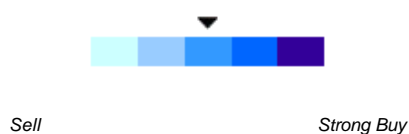
There are currently no events scheduled.

04/05/17 - 4:02 p.m.
 Select Comfort Corporation to Announce First
 Quarter Results

02/08/17 - 12:26 p.m.
 Select Comfort Announces Fourth-Quarter
 and Full-Year 2016 Results

Analyst Estimates / Ratings

Mean Recommendation: **2.9**







EPS Trend

		Current	30 Days Ago	90 Days Ago
QTR	Jun 17	0.05	0.05	0.04
QTR	Sep 17	0.61	0.61	0.60
QTR	Dec 17	0.18	0.18	0.21
QTR	Mar 18	0.64	0.64	0.58
FY	Dec 17	1.40	1.40	1.38
FY	Dec 18	1.72	1.72	1.73

SEC Filings

Year Filter

All Years

Filing Date	Form	
06/16/17	8-K	
06/12/17	SC 13G/A	
05/24/17	SD	
05/22/17	8-K	

Corporate Governance

Shelly R. Ibach	<i>President and Chief Executive Officer</i>
Melissa Barra	<i>Senior Vice President, Chief Strategy and Customer Relationship Officer</i>
Annie L. Bloomquist	<i>Senior Vice President and Chief Product Officer</i>
Kevin K. Brown	<i>Senior Vice President and Chief Marketing Officer</i>
David R. Callen	<i>Senior Vice President and Chief Financial Officer</i>
Andy P. Carlin	<i>Executive Vice President, Chief Sales and Service Officer</i>
Patricia A. Dirks	<i>Senior Vice President and Chief Human Capital Officer</i>
Mark A. Kimball	<i>Senior Vice President and Chief Legal and Risk Officer and Secretary</i>

Suresh Krishna *Senior Vice President and
Chief Operations, Supply
Chain and Lean Officer*

Hunter J. Saklad *Senior Vice President,
Chief Information Officer*

Top Holders

	Shares Held	% O/S	Share Change	Filing Date
Vulcan Value Partners, LLC	6,709,618	16.1	675,660	03/31/17
BlackRock Institutional Trust Company, N.A.	4,811,807	11.6	-59,040	03/31/17
The Vanguard Group, Inc.	4,176,948	10.0	223,866	05/31/17
Disciplined Growth Investors, Inc.	3,726,660	8.9	-49,687	03/31/17
Dimensional Fund Advisors, L.P.	1,803,910	4.3	-11,342	03/31/17
Cove Street Capital, LLC	1,738,038	4.2	594,338	03/31/17
Fuller & Thaler Asset Management Inc.	1,380,354	3.3	114,757	03/31/17
State Street Global Advisors (US)	1,055,668	2.5	55,478	03/31/17
Numeric Investors LLC	1,055,030	2.5	1,055,030	03/31/17
River Road Asset Management, LLC	989,858	2.4	989,858	03/31/17

Data provided by Nasdaq. Minimum 15 minutes delayed.