

Financial Tear Sheet

Corporate Profile

Thirty years ago, Sleep Number transformed the mattress industry with the idea that 'one size does not fit all' when it comes to sleep. As the pioneer in biometric sleep tracking and adjustability, Sleep Number is proving the connection between quality sleep and health and wellbeing. Dedicated to individualizing sleep experiences, the company's 4,000 team members are improving lives with innovative sleep solutions. To find better quality sleep visit one of the 550 Sleep Number® stores located in 50 states
SleepNumber.com

Primary IR Contact

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Stock Performance

SNBR (Common Stock)

Exchange NASDAQ (US Dollar)

Price **\$31.98**

Change **▼ 0.98 (2.97%)**
(%)

Volume 354,086

52 Week Low \$26.22

Market Cap \$1,115,878,140

Rolling EPS 1.59

PE Ratio 20.7674

Shares Outstanding 34,893,000

Data as of 10/19/18 4:00 p.m. ET



Recent Headlines & Events

10/10/18 - 4:01 p.m.
Sleep Number Corporation to Announce Third
Quarter 2018 Results

08/27/18 - 8:00 a.m.
Sleep Number Commits to Improving 1 Million
Children's Lives by 2025

08/09/18 - 4:14 p.m.
Sleep Number Disrupts Retail in the Flatiron
District with Sleep Number 360® Smart Beds

Date	Title
10/24/18 5:00 p.m. ET	Q3 2018 Sleep Number Corporation Earnings Conference Call

Analyst Estimates / Ratings

Mean Recommendation: **3.0**



Sell





Strong Buy

Unable to fulfill request.

SEC Filings

Year Filter

All Years

Filing Date	Form	
10/10/18	8-K	
09/25/18	4	
09/25/18	4	
09/25/18	4	

Corporate Governance

Shelly R. Ibach	<i>President and Chief Executive Officer</i>
Melissa Barra	<i>Senior Vice President, Chief Strategy and Customer Relationship Officer</i>
Annie L. Bloomquist	<i>Senior Vice President and Chief Product Officer</i>
Kevin K. Brown	<i>Senior Vice President and Chief Marketing Officer</i>
David R. Callen	<i>Senior Vice President and Chief Financial Officer</i>
Andy P. Carlin	<i>Executive Vice President, Chief Sales and Service Officer</i>
Patricia A. Dirks	<i>Senior Vice President and Chief Human Capital Officer</i>
Samuel R. Hellfeld	<i>Senior Vice President and Chief Legal and Risk Officer and Secretary</i>

Suresh Krishna

*Senior Vice President
and Chief Operations,
Supply Chain and Lean
Officer*

J. Hunter Saklad

*Senior Vice President,
Chief Information Officer*

Top Holders

	Shares Held	% O/S	Share Change	Filing Date
Vulcan Value Partners, LLC	4,974,464	14.3	1,797,074	06/30/18
BlackRock Institutional Trust Company, N.A.	4,799,520	13.8	-12,906	06/30/18
The Vanguard Group, Inc.	3,991,304	11.4	-503,052	06/30/18
Disciplined Growth Investors, Inc.	3,582,611	10.3	-18,276	06/30/18
Dimensional Fund Advisors, L.P.	1,755,404	5.0	-14,148	06/30/18
AllianceBernstein L.P.	1,421,460	4.1	7,339	06/30/18
Merian Global Investors (UK) Limited	1,042,250	3.0	-22,879	09/30/18
State Street Global Advisors (US)	1,008,003	2.9	-2,953	06/30/18
Rothschild Asset Management, Inc.	929,676	2.7	1,446	06/30/18
River Road Asset Management, LLC	749,107	2.2	195,713	06/30/18

Data provided by Nasdaq. Minimum 15 minutes delayed.