

Financial Tear Sheet

Corporate Profile

Thirty years ago, Sleep Number transformed the mattress industry with the idea that 'one size does not fit all' when it comes to sleep. As the pioneer in biometric sleep tracking and adjustability, Sleep Number is proving the connection between quality sleep and health and wellbeing. Dedicated to individualizing sleep experiences, the company's 4,000 team members are improving lives with innovative sleep solutions. To find better quality sleep visit one of the 550 Sleep Number® stores located in 50 states
SleepNumber.com

Primary IR Contact

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Stock Performance

SNBR (Common Stock)

Exchange NASDAQ (US Dollar)

Price **\$37.57**

Change **▼ 0.08 (0.21%)**
(%)

Volume 578,827

52 Week Low \$18.89

Market Cap \$1,499,185,350

Rolling EPS 1.41

PE Ratio 26.7697

Shares Outstanding 39,819,000

Data as of 12/12/17 4:00 p.m. ET



Recent Headlines & Events

12/11/17 - 3:39 p.m.
Sleep Number Opens First Store in Alaska

There are currently no events scheduled.

11/15/17 - 11:20 a.m.
Sleep Number is Official Bed of Santa...and
Just in Time

11/01/17 - 9:00 a.m.
Select Comfort Changes Name to Sleep
Number

Analyst Estimates / Ratings

Mean Recommendation: **2.8**

Unable to fulfill request.



Sell

Strong Buy

SEC Filings

Year Filter

All Years

Filing Date

Form

12/05/17

4



11/20/17

4



11/03/17

4



11/03/17

4



Corporate Governance

Shelly R. Ibach *President and Chief Executive Officer*

Melissa Barra *Senior Vice President, Chief Strategy and Customer Relationship Officer*

Annie L. Bloomquist *Senior Vice President and Chief Product Officer*

Kevin K. Brown *Senior Vice President and Chief Marketing Officer*

David R. Callen *Senior Vice President and Chief Financial Officer*

Andy P. Carlin *Executive Vice President, Chief Sales and Service Officer*

Patricia A. Dirks *Senior Vice President and Chief Human Capital Officer*

Mark A. Kimball *Senior Vice President and Chief Legal and Risk Officer and Secretary*

Suresh Krishna *Senior Vice President and
Chief Operations, Supply
Chain and Lean Officer*

Hunter J. Saklad *Senior Vice President,
Chief Information Officer*

Top Holders

	Shares Held	% O/S	Share Change	Filing Date
BlackRock Institutional Trust Company, N.A.	4,654,559	11.7	-41,135	09/30/17
Vulcan Value Partners, LLC	4,227,174	10.6	634,627	09/30/17
The Vanguard Group, Inc.	4,048,842	10.2	-45,041	09/30/17
Disciplined Growth Investors, Inc.	3,674,939	9.2	-53,125	09/30/17
Dimensional Fund Advisors, L.P.	1,787,869	4.5	-6,932	09/30/17
Acadian Asset Management LLC	1,524,477	3.8	-77,594	09/30/17
AllianceBernstein L.P.	1,181,997	3.0	992,707	09/30/17
Millennium Management LLC	995,596	2.5	674,989	09/30/17
State Street Global Advisors (US)	991,341	2.5	-29,704	09/30/17
Arrowstreet Capital, Limited Partnership	951,146	2.4	-113,862	09/30/17

Data provided by Nasdaq. Minimum 15 minutes delayed.